



ROUND TABLE PROCUREMENT SERVICES

PREFERRED SUPPLIER PROGRAM

access great deals from reputable providers

Our seasoned procurement team performs extensive due diligence and negotiates competitive purchase agreements with reputable suppliers representing a broad range of supply categories.

Designed with the needs of small and medium organizations in mind, Canadian non-profits and charities can simply take advantage of these agreements by signing up as program members.

**NO COST,
NO CATCH**

Saving time, money and headache.
No strings attached.



DAVID ROURKE, CO-FOUNDER



DUANE DONNELLY, CO-FOUNDER

What is the PSP?

The Preferred Supplier Program is a collection of tools and resources that empower small and medium non-profit organizations to take advantage of procurement and purchasing best practices.

The PSP is funded by rebates from suppliers in exchange for the efficiencies they gain by not having to keep proving themselves as the best of the best over and over again to each individual organization.



reduced admin time

Let us handle the search for trustworthy suppliers. We've worked with many!

PROFESSIONAL



value-for-money

many factors are considered including quality, service as well as community support.

BALANCED



know-how

Paired with our purchasing toolkit to empower your employees & organization.



experience

past performance and client references are considered when selecting suppliers.



fit for purpose

New supplier solutions are developed with your requirements in mind.



tailor-made

supplier deals reflect both collective buying power and the need for flexibility.

RESPONSIVE



unrestricted access

every Canadian non-profit is invited to take advantage of all PSP deals and resources.

FLEXIBLE



strength in numbers

the more organizations that participate, the greater the benefits gained by each.

Why participate?

By allowing us to handle routine supplier selection and management - the things we do best - you will be able to redirect precious resources to your core mission and the things you do best.

How is it different from other collective buying programs?



- (1) Developed through a more strategic, purpose-driven approach to supplier selection and on-going management.
- (2) Built on 20 years of knowledge and experience serving Canadian non-profit and charitable organizations.
- (3) Uses a balanced set of criteria when selecting suppliers including customer service, product quality as well as cost
- (4) Offers on-going support from a team of professionals so you can get the most out of the program and supplier partners.
- (5) Available to all non-profits in Canada. No charge. No strings.

What will my organization gain by participating?



- (1) Save Time by offloading the leg work required to find and select a reputable supplier - we've already done it.
- (2) Save Money by accessing supplier deals developed based on decades of experience serving the non-profit sector in Canada.
- (3) Gain Confidence knowing a great deal of due diligence has been performed. Rest easy knowing you can rely on our team.
- (4) Gain Know-How. RTPS ultimately wants you to feel good about all purchasing activities conducted within your organization. Our Non-Profit Purchasing Toolkit provides you with helpful resources that empower you to do just that.

How are Preferred Suppliers selected?

The selection of our suppliers is based on a combination of:

- (1) Selection processes (RFPs, RFQs, RFIs) rooted in Best Practices and the Ontario BPS Procurement Guidelines.
- (2) A balanced set of selection criteria, including cost, quality, service, experience, and involvement in with the non-profit sector.
- (3) Two decades of experience selecting and managing hundreds of suppliers in dozens of expense categories for non-profits.
- (4) Historical performance against established metrics and feedback from our dozens of non-profit clients.

