



Wireless Services: Trust is a Must

WHITEPAPER THREE BY ROUND TABLE PROCUREMENT SERVICES

PHOTO BY RAWPIXEL.COM

The Wireless Services market is complicated. With ever-changing service options and frequent introductions of new products in the marketplace, knowing what new technology could best enable your staff requires a lot of time and effort. Ensuring that your organization's current mix of technology and service plans are meeting your needs at the best price requires considerable experience. It is a daunting task that can either consume a fair amount of your staff's time, or be out-right ignored.

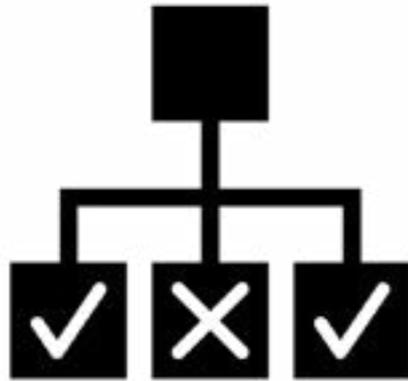
The fact is that being able to turn to a reliable wireless services provider is like having a good auto mechanic – you need someone that you can trust.

On the next page, we explain why having a trusted wireless service provider is so important in more detail. Even better than that, as part of our Preferred Supplier Program, we have also already identified a really great one for you!

Read on for more insight and information >>>>

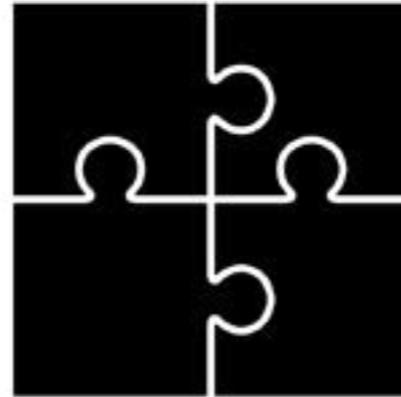


The Value of a Trusted Wireless Service Provider



1 EXPERTLY ANALYZES THE OPERATIONAL NEEDS OF YOUR ORGANIZATION.

Being able to identify and orchestrate the communication and information needs of different departments and staff members within your organization is difficult bullseye to hit. A trusted advisor in the form of a wireless services provider can quickly make sense of your systems and needs (they've seen it all before!) The best ones will audit existing services and define opportunities for improvement (both service and cost!)



2 NEATLY MATCH NEEDS TO THE APPROPRIATE (OR CUSTOMIZED) SOLUTION

Once your needs have been carefully defined, a trusted wireless services provider can help your organization maximize the value-for-money invested by recommending right-sized solutions. The best providers will keep an eye out for further opportunities for cost savings outside the initial scope of the project such as switching to VoIP (Voice over Internet Protocol) from your existing (and expensive) "landline" phone lines.



3 ACT AS A TRUSTED ADVISOR TO YOUR ORGANIZATION OVER THE LONG-TERM

Access to a dedicated account representative - whose job it is to analyze the business needs of its customers - can save your team lots of time, money and headache. This is especially the case if that representative has experience working with nonprofit organizations. A dedicated representative will review and recommend options and answer questions as they arise. This alone adds value to your organization.



Good News! We've already done the searching for you!

As Round Table continues to expand its newest service offering - **Preferred Supplier Program** - we are constantly on the look-out for suppliers and service providers that deliver high-value products and services most needed by nonprofit organizations.

In the case of wireless services, we found a provider that balances the delivery of broad coverage and product options with deep industry knowledge and a hands-on consultative approach.

The important difference between what Round Table's Preferred Supplier Program offers and what individual nonprofit organizations can access on their own is the **trusted advisor role**. The program terms we pre-negotiate with supplier(s) on your behalf of members allow even the smallest NPOs to receive dedicated support in designing the "right-sized" wireless package that meets operational needs in the most cost-effective manner - a valuable service not always available to most nonprofits.

Are we on the right wireless plan?

How do I know this wireless plan is a good deal?

What is the best roaming package?

Are we using appropriate devices?

When can I upgrade my phones?

When should I?

What am I missing out on?

Customer support representatives at the 1-800 number don't know us.

I can't understand my wireless bill!

What am I paying for?

PHOTO BY RAWPIXEL.COM





PHOTO BY RAWPIXEL.COM

We can help you find a great supplier

Preferred Supplier Program

The Preferred Supplier Program allows nonprofits to take advantage of special high-value purchase agreements (deals!) on an ever-increasing list of products and services from reputable providers. This service is great news for small and medium nonprofits and is **completely free**. **Become a member today: <http://rtps.ca/signup.php>**

Supplier Selection

There are always opportunities to reduce spending. Our cost reduction processes are designed to pursue them and realize immediate improvements. Our team can lead and implement a wide-range of strategic solutions that result in a win/win service agreement with a wireless provider that supports, serves and advises your organization for years to come.



About Round Table



DAVID ROURKE
PRINCIPAL



DUANE DONNELLY
PRINCIPAL

Address	243 North Service Road, Oakville, Ontario, Canada
Phone number	1-877-742-9776
Email	info@rtps.ca

We go beyond traditional practices to get great results.

Most procurement professionals are very good at the core purchasing skills but, our experience has led us to broaden our approach to achieve maximum benefits for our clients.

We save organizations time, money and headache.

Professional procurement is about understanding what is needed and how best to get it. By focusing on procurement, Round Table can offer nonprofit organizations the expertise needed to increase benefits and reduce risk associated with spending money.

We offer practical solutions for nonprofits of all sizes.

Round Table achieves cost savings, quality improvement and operational efficiencies by offering a spectrum of practical procurement solutions.

PHOTO BY PIXABAY



Whitepapers by Round Table Procurement Services

Have a topic you'd like us to cover in future publications?
Let us know! info@rtps.ca

For more Best Practices...



@RoundTablePS



@RoundTablePS



Round Table
Procurement
Services

One

Shop Smart: The Case for Delivery over Drop-in

Two

The Value of Print Services

Three

Wireless Services: Trust is a Must.

Four

The Prudence of Procurement Policies and Procedures

Five

How Procurement Fuels your Nonprofit's Performance

Six

Sole Sourcing: When You Should (and Shouldn't) Do So.

Seven

RFPs: When NOT to use them

"chart" icon by Justin Blake, US

"jigsaw puzzle" icon by Magvicon, HU

"online support" icon by Delwar Hossain, BD

